## NEXT PRESENTATION

FIELDFX: END-TO-END SOLUTIONS FOR OPERATORS AND SERVICE COMPANIES THROUGH PIDX STANDARDS



MATT DANNA
SENIOR DIRECTOR OF
PRODUCT STRATEGY
SERVICEMAX

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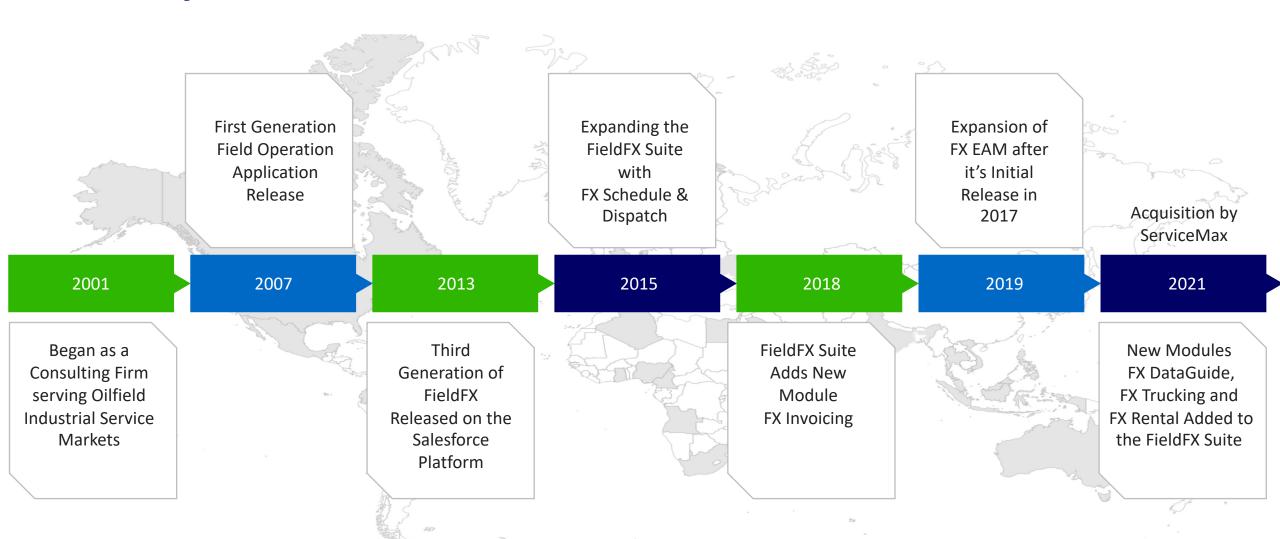
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SENIOR SOLUTION ARCHITECT
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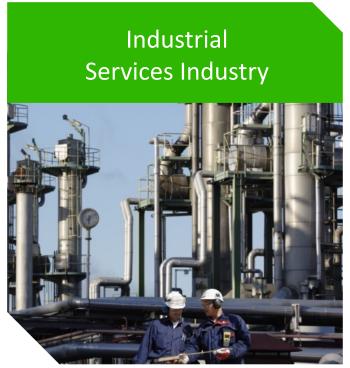
#### **History of FieldFX**





#### **FieldFX Customer Segments**









## Oilfield Services Customers

































# Why FieldFX

#### **Competitive Positioning And Differentiation**



### Domain Expertise

FieldFX is the de facto field service management software for the oilfield, industrial and environmental service industry. We understand the challenges our customers face, so we're able to help solve them better than anyone.

## Complex Customer Pricing Management

The contracts FieldFX customers have in place with their customers are very complex, with multiple rules and attributes, often with varying price books based on numerous locations. Those contracts can be modeled in FieldFX, so that accurate quotes and tickets can be generated.

#### End to End Quote to Invoice

FieldFX ensures the four-way-match: that an accurate quote, produces an accurate ticket, which leads to an accurate invoice, with the price book serving as the common foundation for all.

## Offline Capabilities

FieldFX connects the backoffice (accounting and management) with the field, which is often in a remote location without Internet connectivity.





#### **Data Harmonization**

**EXAMPLE: OFS** 



Price Book

Quote

JOB

Ticket

Invoice

Alpha Frac - Denver 20/40 Proppant \$8/ton 5% HCI Acid \$10/M3 Rig-In \$5,000/day Cirrus Frac – Red Deer 20/40 Proppant \$10/ton 5% HCl Acid \$7/M3 Rig-In \$3,500/day Cirrus Wireline – Midland LWD Unit Charge \$900/day Land HSE Charge \$500/trip Jet Cutter Service \$3/ft

Alpha Wireline - Midland LWD Unit Charge \$750/day Land HSE Charge \$475/trip Jet Cutter Service \$2.75/ft Cirrus Wireline – Red Deer LWD Unit Charge \$900/day Land HSE Charge \$500/trip Jet Cutter Service \$3/ft Cirrus ALS – Red Deer LWD Unit Charge \$900/day Land HSE Charge \$500/trip Jet Cutter Service \$3/ft

Cirrus Frac - Midland 20/40 Proppant \$6/ton 5% HCI Acid \$7/M3 Rig-In \$2,000/day Cirrus ALS - Midland LWD Unit Charge \$900/day Land HSE Charge \$500/trip Jet Cutter Service \$3/ft Alpha Well Svc Price Book LWD Unit Charge \$950/day Land HSE Charge \$650/trip Jet Cutter Service \$5/ft

Customer: Cirrus | Location: Midland, TX | Segment: Wireline

RUNANAN

Cirrus Wireline – Midland LWD Unit Charge \$900/day Land HSE Charge \$500/trip Jet Cutter Service \$3/ft

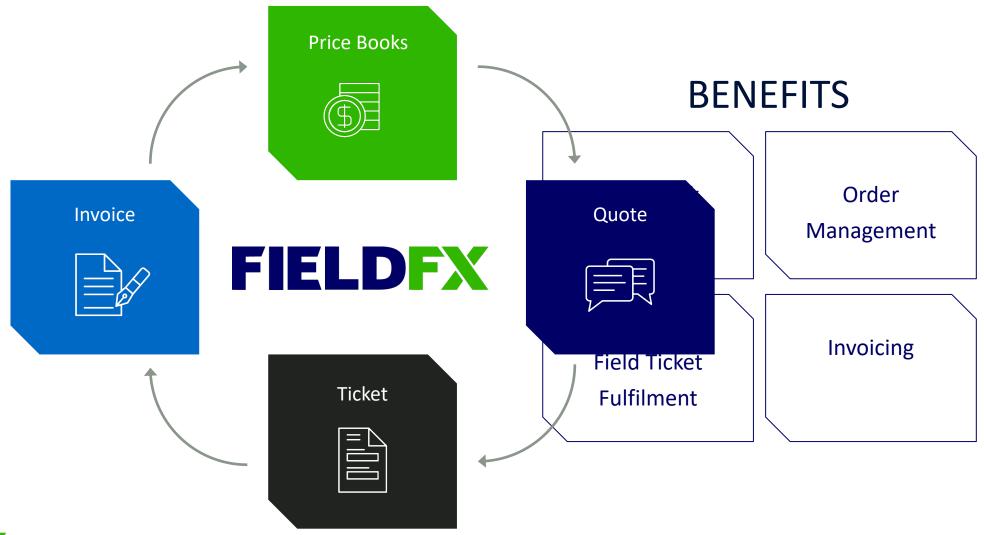
> Cirrus Wireline – Midland LWD Unit Charge \$900/day Land HSE Charge \$500/trip Jet Cutter Service \$3/ft



Cirrus Wireline – Midland LWD Unit Charge \$900/day Land HSE Charge \$500/trip Jet Cutter Service \$3/ft



#### FieldFX & PIDX Standards





# FieldFX Product Overview

#### **FieldFX Product Portfolio**



FX E-ticketing

FX Enterprise Asset Management (EAM)

**FX Trucking** 

**FX Rental** 

**BASE** 









FX Schedule & Dispatch

**FX Timecards** 

FX Configure
Price Quote (CPQ)

FX Customer Self-service **FX Invoicing** 

FX Dataguide

**FX Sandbox** 

**EXPAND** 















FX Analytics



**FX Forms** 

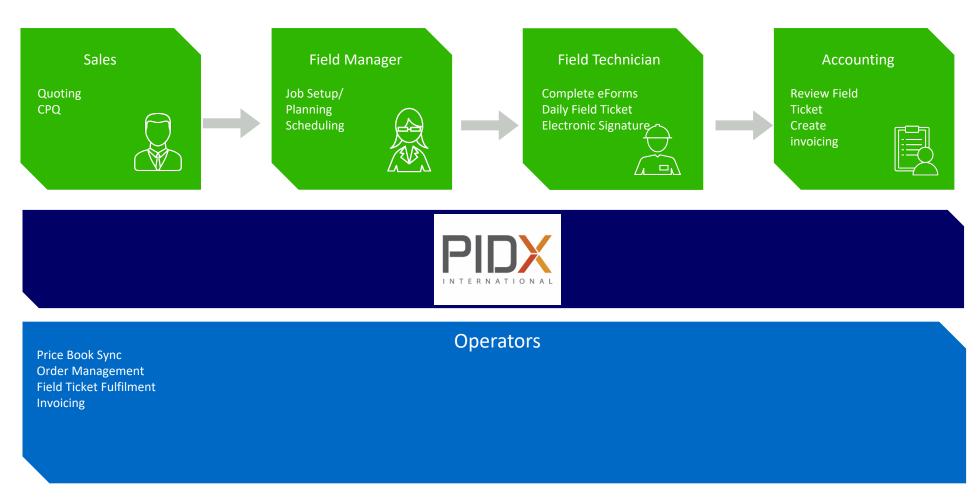




# Workflow Examples

#### **FIELDFX Workflow Overview**

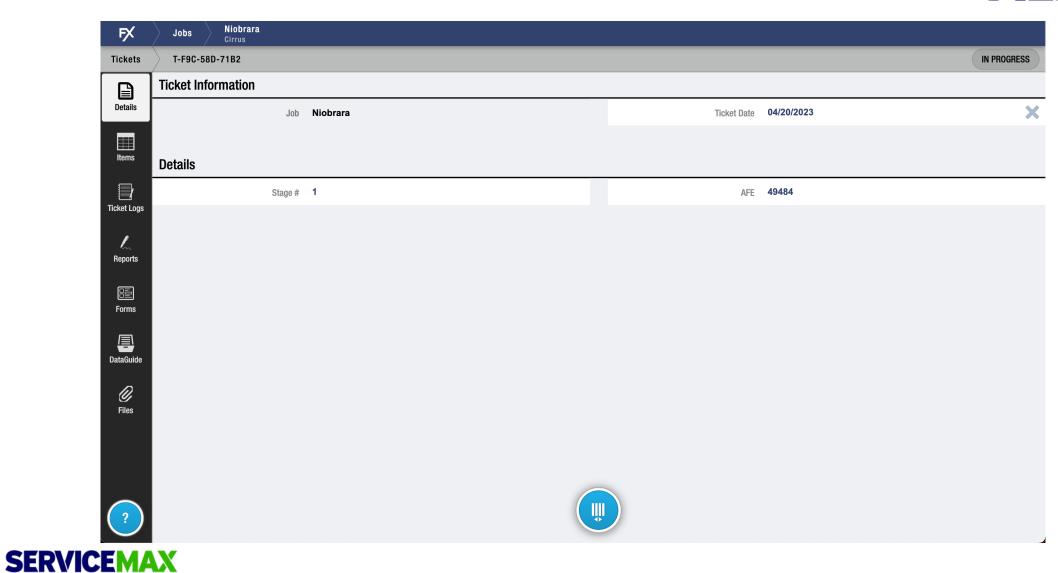




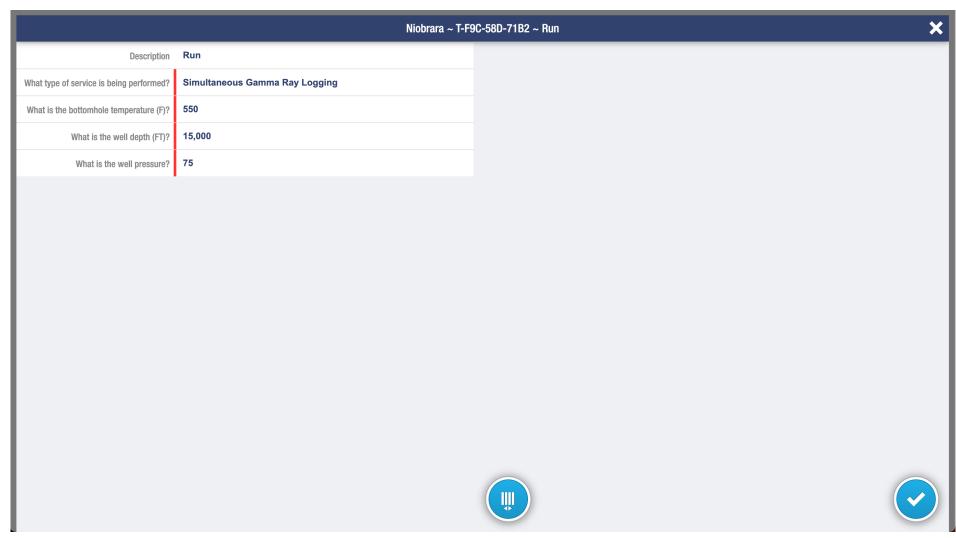


## FieldFX Demo



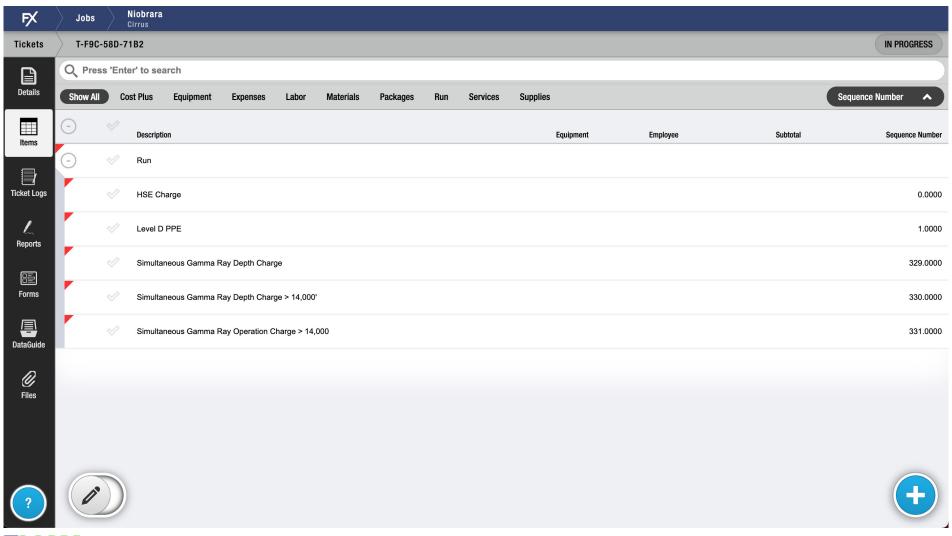
















Ticket Report  T-6669  Company: Cirrus  Date: 04/20/23  Job #: Niobrara Ticket #: T-6669  Site:  Tailgate Safety Meeting Time:  Signature:  Site Address:  Job Description:  Site Contact:  Notes:  Phone #:  Delays/Change of Scope:  Supplies/Material  Item  Name  Qty  CEXPPE  Level D PPE  1  Job Complete:  Date: 04/20/23  Start Time: 08:29 AM  Close Out Time:  Customer Name:  Title:  Signature:  I ACKNOWLEDGE AND AUTHORIZE PAYMENT FOR THE ABOVE ITEMIZED LABOR, EQUIPMENT, AND MATERIALS IN THE QUANTITIES SPECIFIED			Matt White Template-2	023-04-20T14:24:28.000+0000	).pdf		
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