

Embracing Digital Innovation in Your Contractor Management



Empowering People To Thrive Through
External Workforce Digitalization





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NHD offers an intelligent platform (AES/32) for contractor management, enabling companies and contractors to seamlessly collaborate throughout all stages of project planning to payment.

- SaaS platform
- Modular solutions
- Industry-led service catalog templates
- Ability to integrate with ERPs & 3rd party solutions





What should you expect to gain out of this session?

Discover the transformative value of effective contractor management in a **cost reduction environment**



Actionable insights on driving your organization toward seamless digitalization



How a leading chemicals company revolutionized their contractor management through digitalization



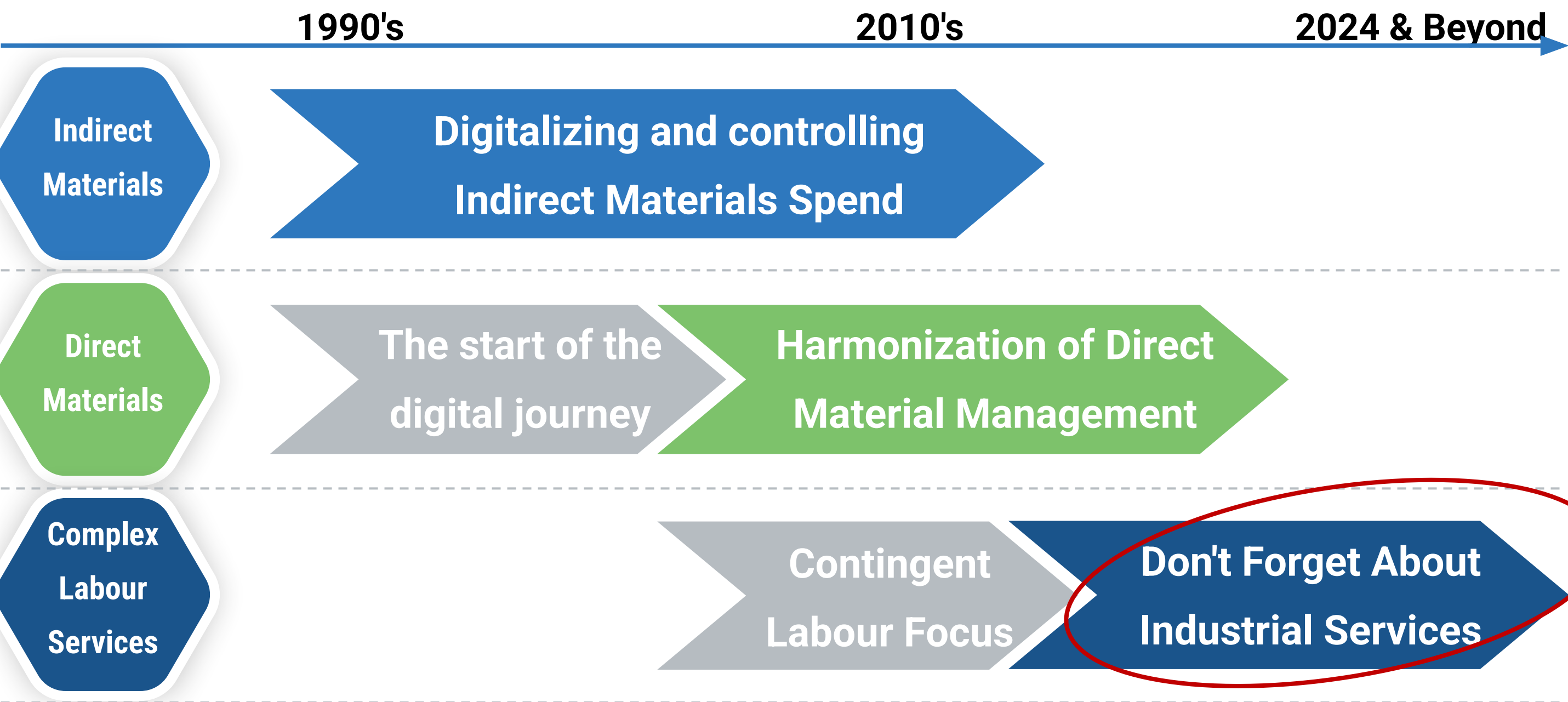
Uncover the power of Analytics & Reporting:
Unlock the potential for smarter decisions



**SUCCESS
IS NOT
LUCK!**

Global Trends are Driving Demand for Labour Services Solutions in Procurement

The Evolution of Procurement Solutions



The Future of External Workforce Solutions



Use saving and productivity gains for value investments



100% contract compliance, no audit risk



Real-time reporting on external workforce



No manual rate validations and overpayments

Emerging Trends in External Workforce



Increase in Capital Investments



Regulatory Pressure of ESG



Rising Production Costs



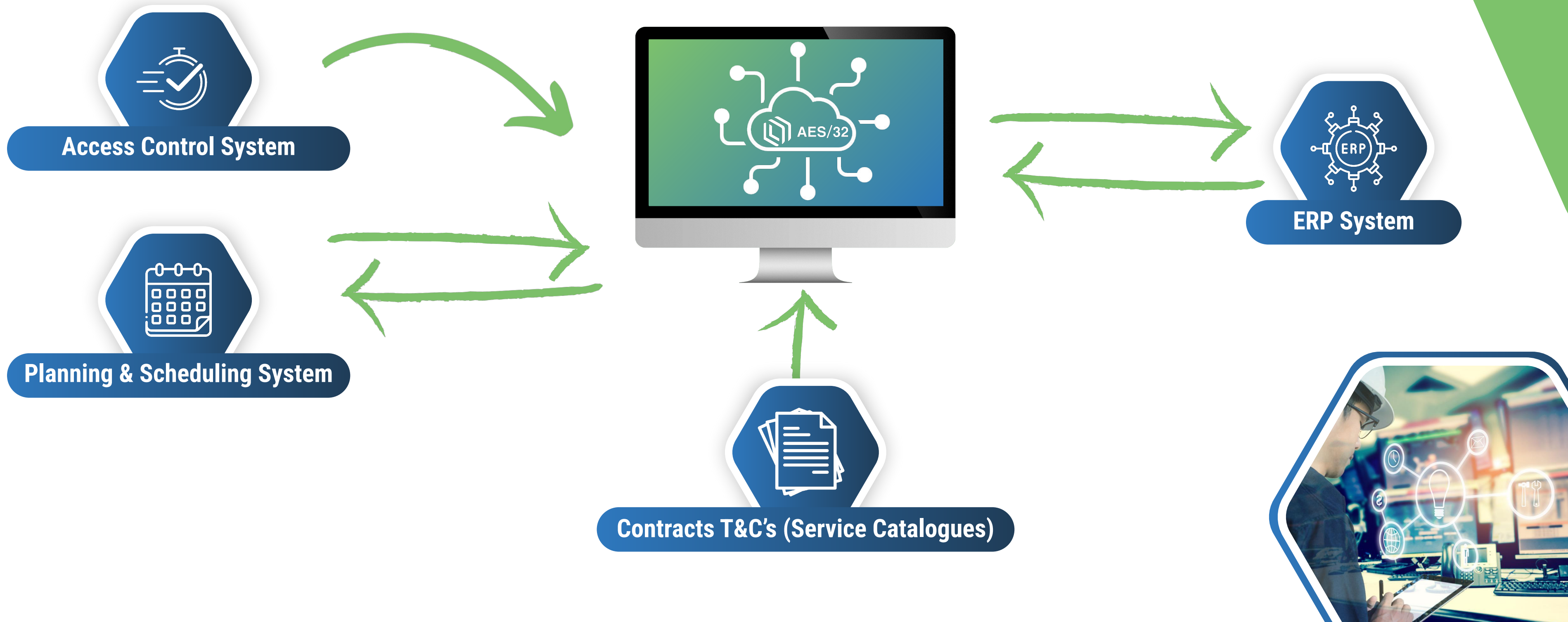
Growth in the External Workforce

Third-Party Labour Brings Challenges and Risks

Let's Analyze The Traditional Contractor Management Process



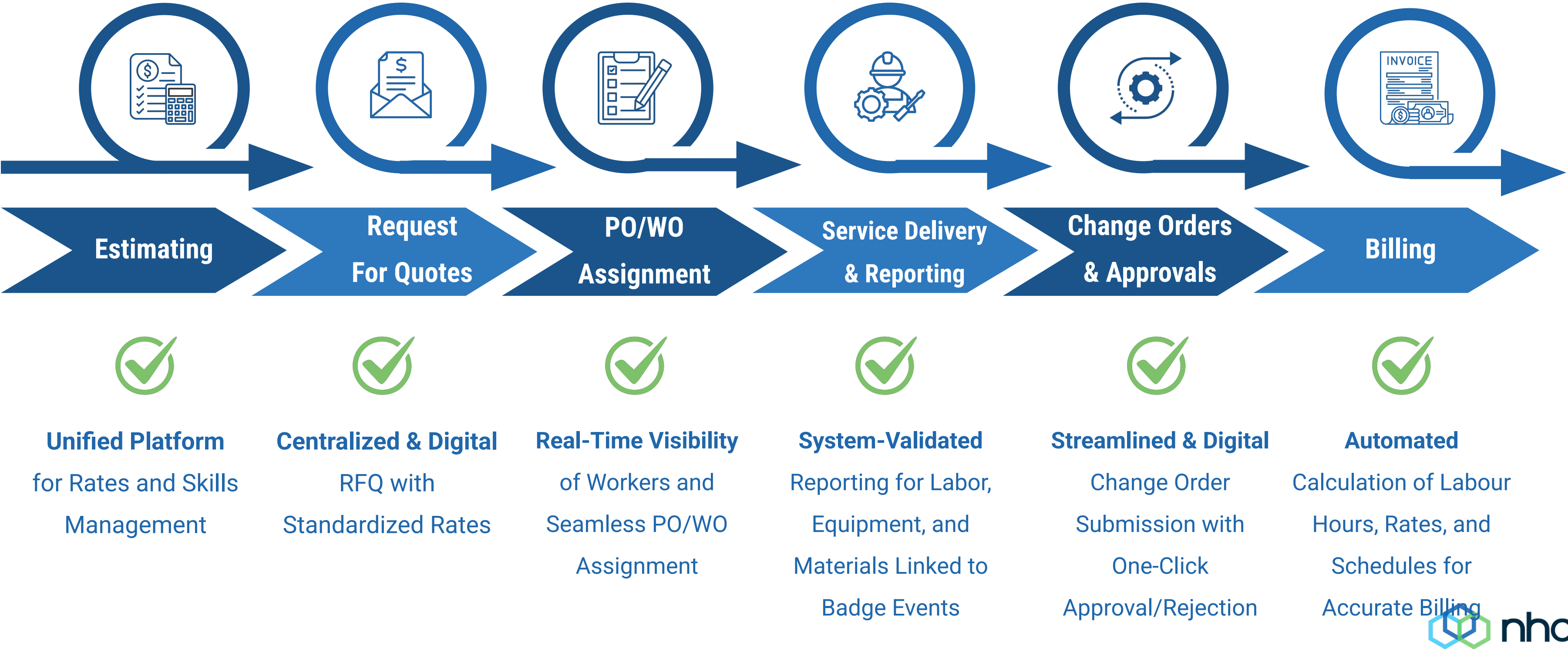
Digitalization Streamlines Timesheets, Ensures Compliance, and Reduces Disputes



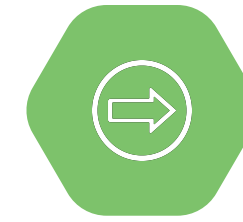
Standardize and Automate the Planning-to-Invoice

Process

Convert Existing Manual Processes Into Digital Systems

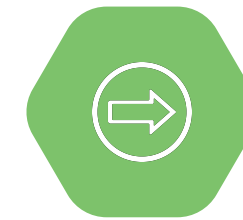


Digital Collaboration Unlocks Value for Owners and Contractors



Up to 15% Cost Avoidance

- Tracking of daily billable/non-billable hours
- Adherence to contracted skills and rates
- Standardization of service definitions
- Real-time deviation to change order handling



Process Efficiency




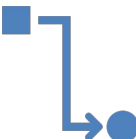






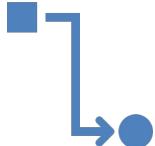



- Standardization of processes and tools
- Automate data entry
- Reallocate resources to higher priority tasks
- Fewer resources, fewer delays
- Pay vendors on-time



Increase Visibility & Transparency

- Real-time analytics & accrual from planned to actual costs
- Real-time visibility into work performed
- Real-time visibility into contract leakage

Case Study - Leading Global Chemical Manufacturer

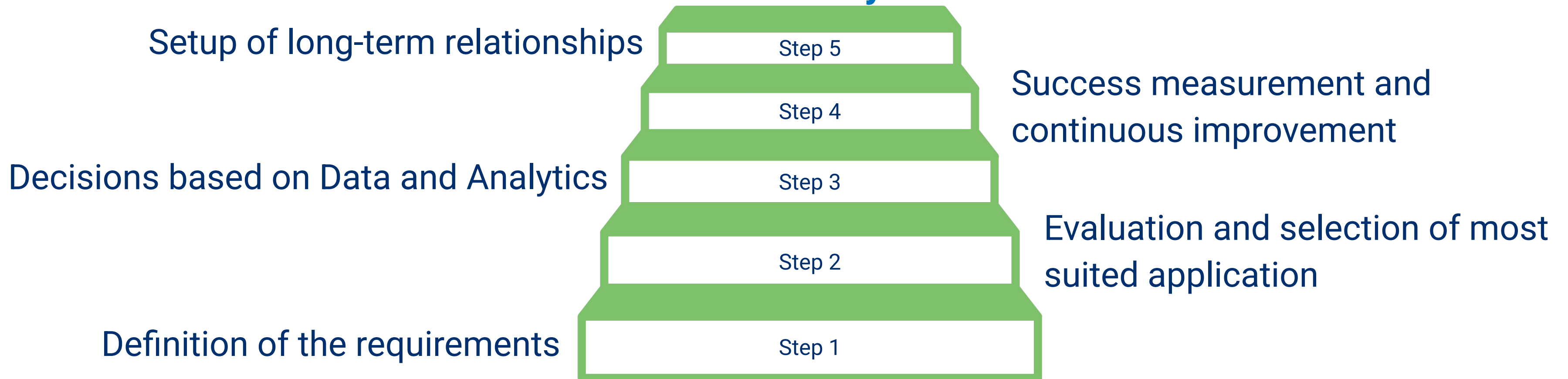
Key Challenges	Approach	Key Outcomes
 Lacked control and management of their external workforce across multiple sites	 Phased Implementation approach by sites or site clusters	 9 global site deployments
 Needed to enforce standardized processes	 Drive standardization of work processes through Global Design & Localization approach	 262 suppliers onboarded
 Failed Audits	 Integrations to SAP, Primavera P6, Honeywell, Lenel, and CCURE Gate systems	 \$1.2B spend coverage
 Cost control & leakage issues	 End-to-end process coverage from contractor onboarding to invoicing/payments	 \$72M savings
 Compliance conflicts		 Audit Compliance

Where Do I Start? How Do I Get There?

What Advantages Can I Expect?



Operational Value Delivery



Reporting & Analytics

Reporting & Analytics

General Overview



Reporting & Analytics

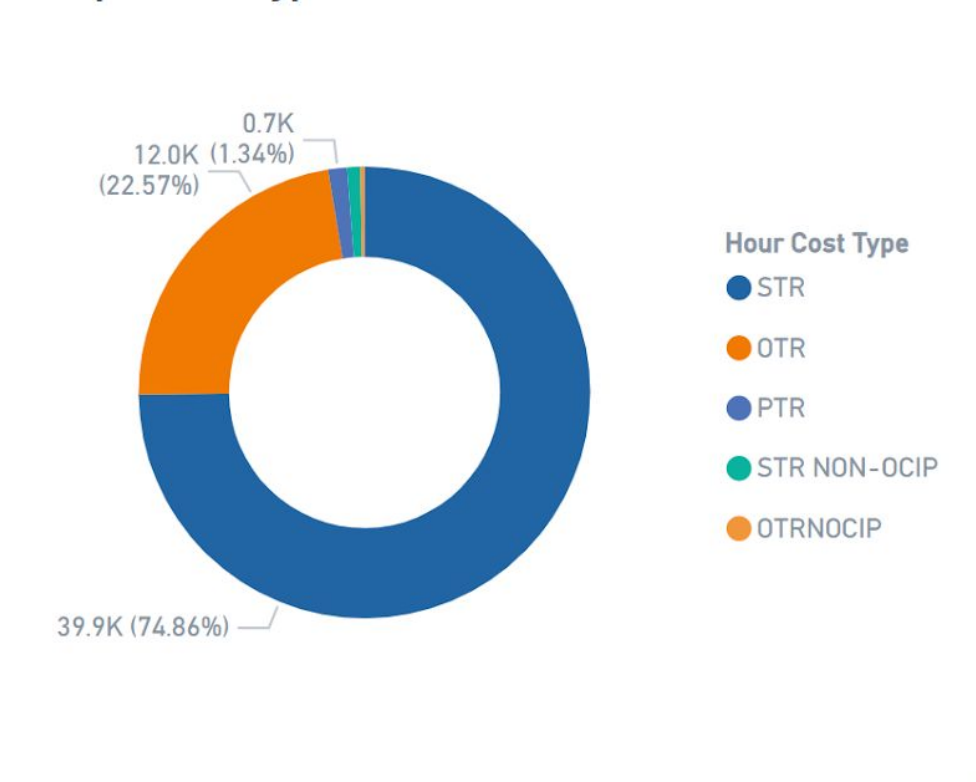
Spend Analysis



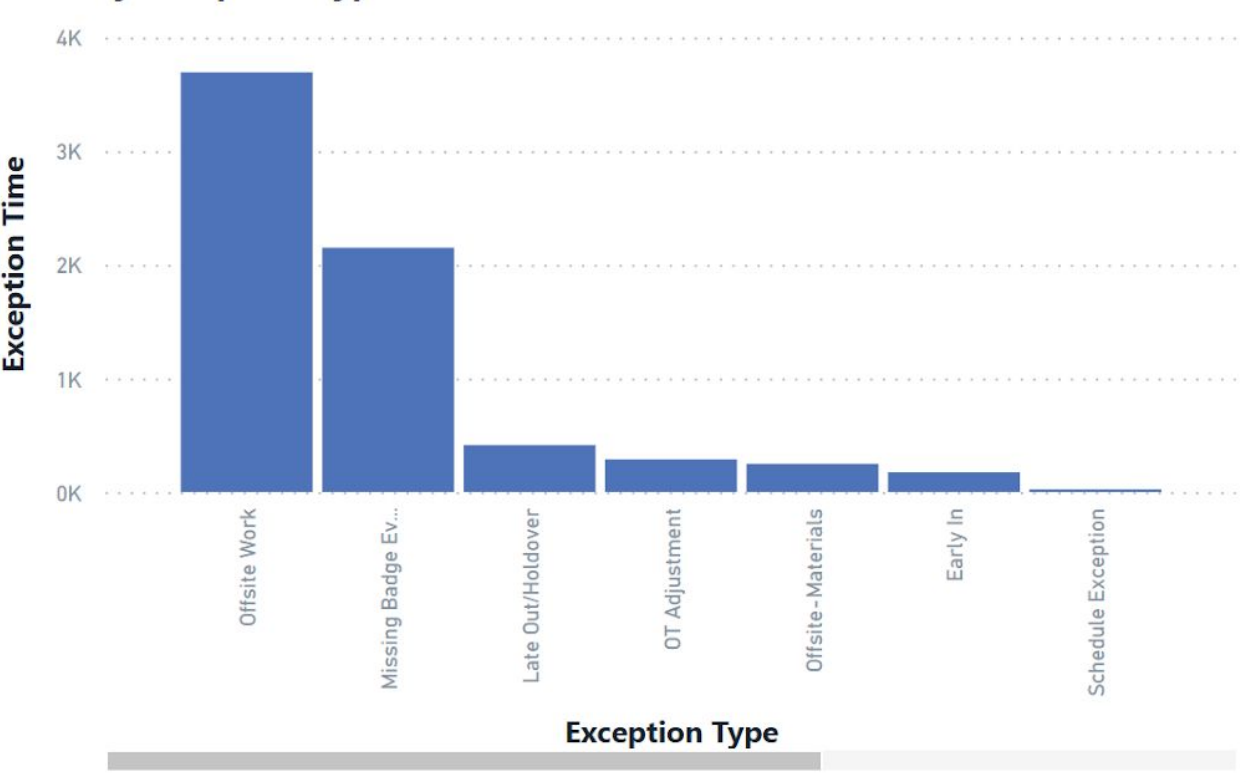
Reporting & Analytics

Resource Management

Time per Hour Type



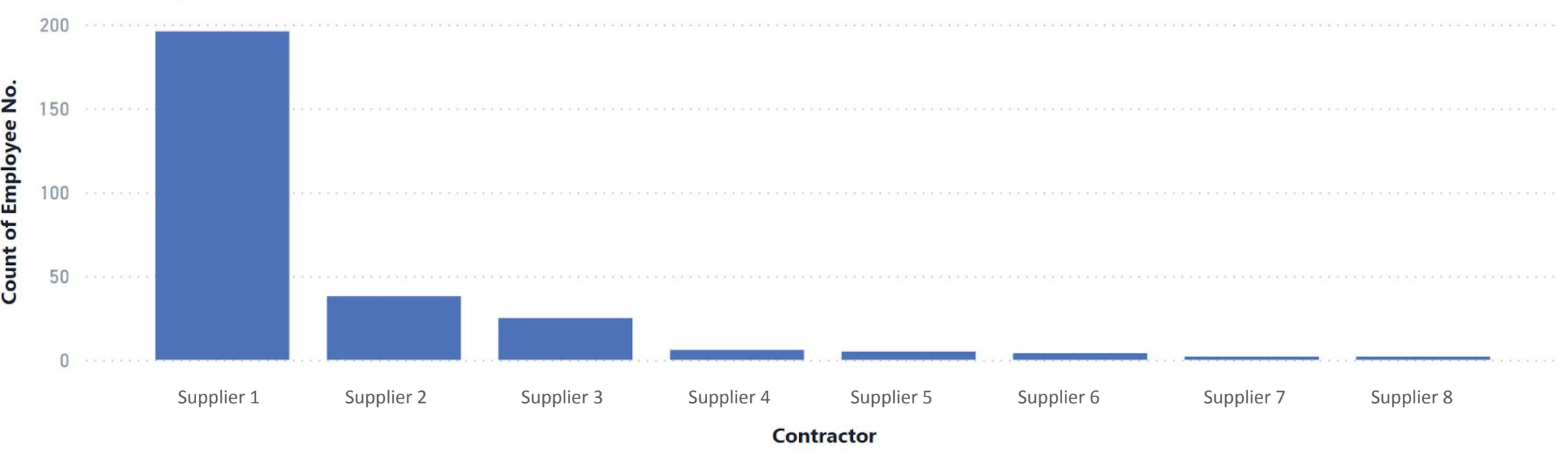
Time by Exception Type



Days Exceeding 14 Hours by Month



Count of Employee No. by Contractor



0

Employees w. documents expiring in 90 Days

53.36K

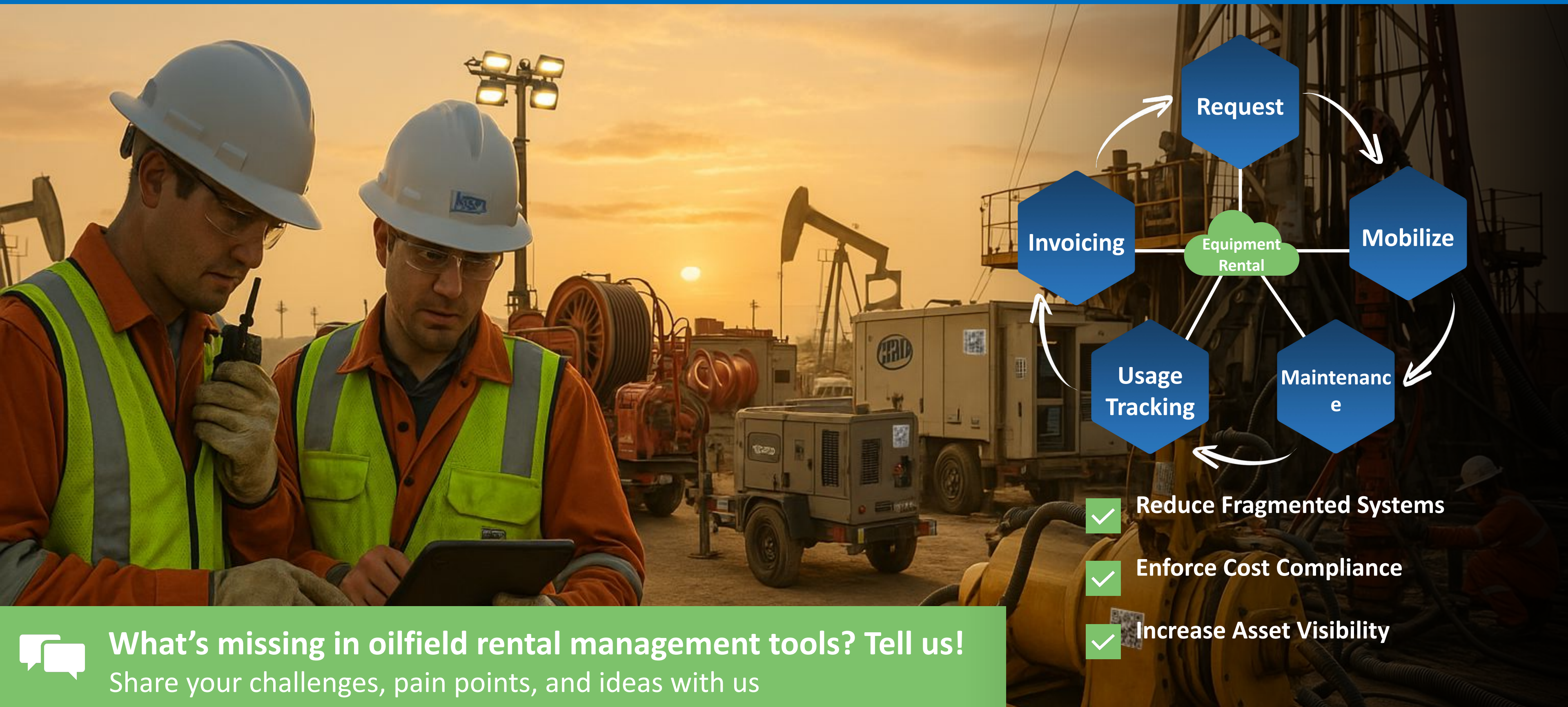
Time On Site

2.04M

Time on Site (\$)

One Platform, Total Rental Control

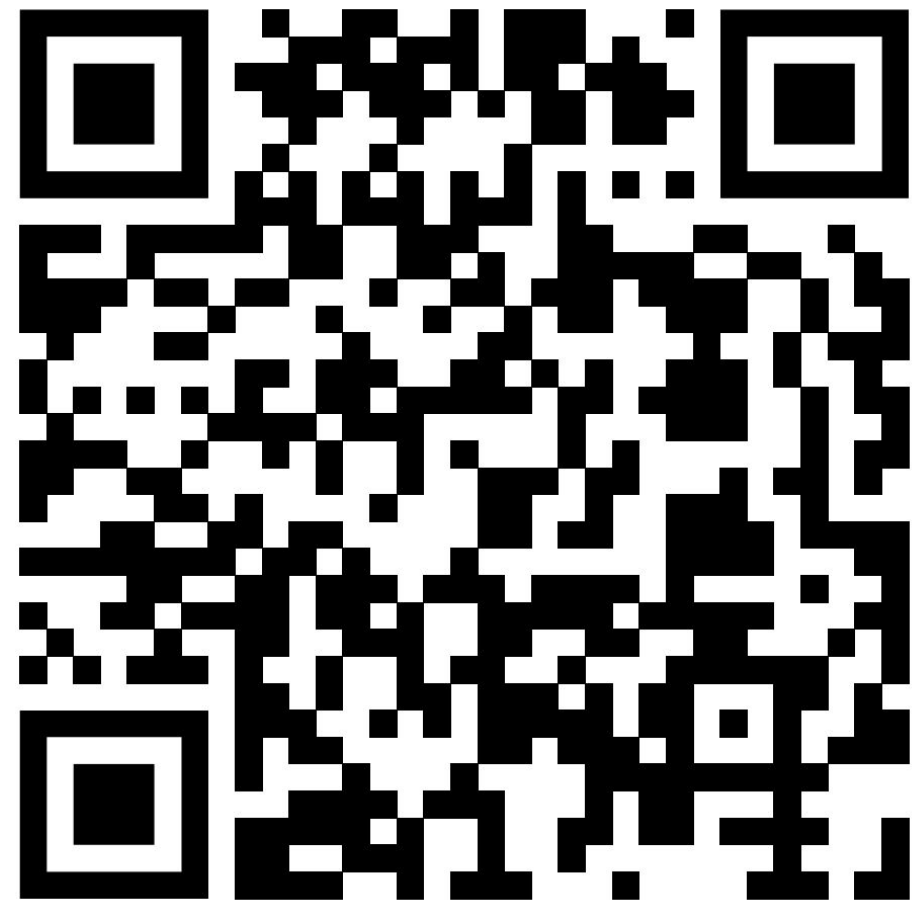
Vision: Linking Suppliers, Vendors, and Operators for Seamless Rental Operations



What's missing in oilfield rental management tools? Tell us!

Share your challenges, pain points, and ideas with us

Let's continue the
conversation



Scan to connect with me on [LinkedIn](#)



Thank You!

