

Standardizing your Global Tax Compliance Processes

Simplifying B2B and B2G
Transactions for the
Energy Sector

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Agenda

- 1 B2B2G Digitization
- 2 Automation in Tax Compliance
- 3 DBNAlliance – e-Invoicing in the US
- 4 Challenges faced by Global Companies & Success Story
- 5 Summary: Best Practices – Recommendations - Insights



1

B2B2G Digitization

Driving Global Transformation

Digitalization is reshaping how companies interact with governments and business partners. Automation and AI are accelerating efficiency, unlocking savings, and enabling smarter, scalable operations.

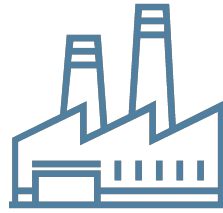
Key drivers of B2B2G digitization:

- ❑ Automation of companies' critical processes
- ❑ Cost savings through reduced manual tasks and error rates
- ❑ Increased operational efficiency across borders
- ❑ Emerging role of AI in predictive analytics and decision-making
- ❑ Scalability and standardization for multinational ecosystems



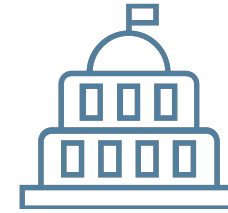
Digital Compliance: A Win-Win Scenario

The shift to electronic invoicing and reporting brings major advantages for both companies and public administrations, driving efficiency, transparency, and control at scale.



Benefits for companies

- 1 Lower operational costs and reduced manual workload
- 2 Faster invoice processing and payment cycles
- 3 Standardized integration with global ERPs
- 4 Easier scalability across countries and regions
- 5 Better data accuracy and control



Benefits for governments

- 1 Increased tax control and fraud prevention
- 2 Real-time access to structured financial data
- 3 Improved VAT collection and fiscal transparency
- 4 More efficient audits and regulatory supervision
- 5 Data-driven policy making

A woman with long dark hair, wearing a white top and a necklace, is smiling and looking towards a man in a blue shirt. They appear to be in an office or meeting room. The background is slightly blurred, showing what might be a whiteboard or office wall.

2

Automation in Tax Compliance

Overview of tax regulations worldwide



Continuous Legislative Changes

- New tax regimes
- VAT reforms and increased pressure from tax authorities on taxpayers

New Markets

- Entry requirements for new markets due to numerous complexities
- Sourcing from low-cost countries to reduce supply chain costs

Digital Tax Administrations (e-invoicing, SAF-T, e-booking, SII)

- Tax authorities demand near real-time data reporting and are conducting increasingly sophisticated analyses
- Customs authorities require the electronic submission of goods entering their country

Management of Complex Supply Chains

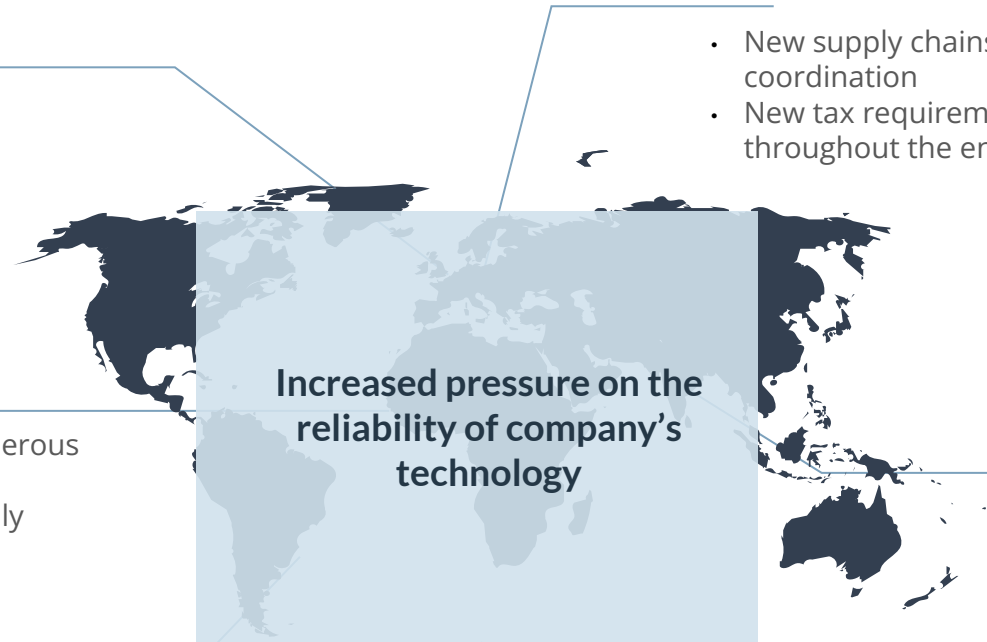
- New supply chains require high levels of visibility and coordination
- New tax requirements and risks must be monitored throughout the entire supply chain

Stakeholders

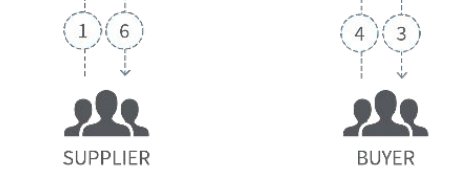
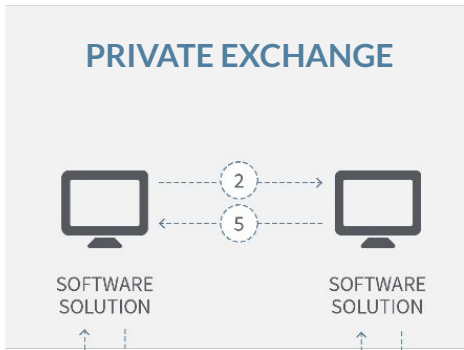
- Comprehensive visibility into the global tax position
- ERP system integrations
- Tax Engine

Tax Management

- Use of automation solutions for tax compliance
- Analytics – leveraging data analysis to assess tax position, risks, and audits
- Tax Model – “Insourcing” vs “Outsourcing”

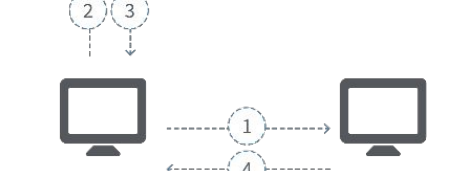


Fast paced growing technology!



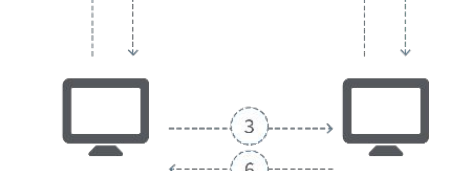
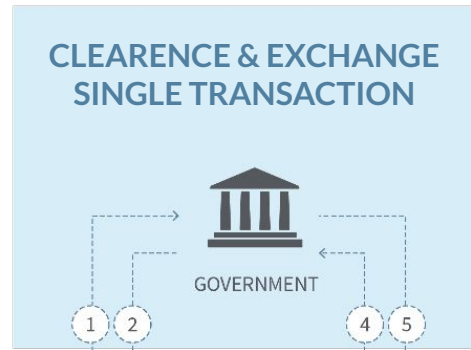
- Decentralized exchange without reporting to the tax authority through certified providers.
- Structured electronic invoice must be sent directly to the customer.

Germany, Belgium



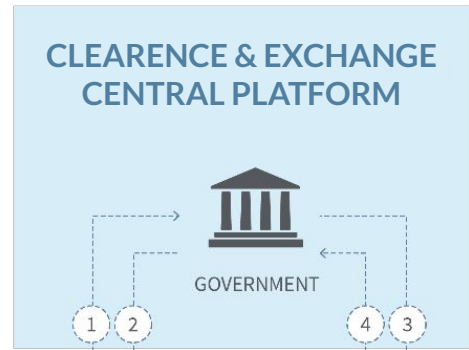
- Reporting of transaction data to the government platform in real time (or near real time).

Spain, France



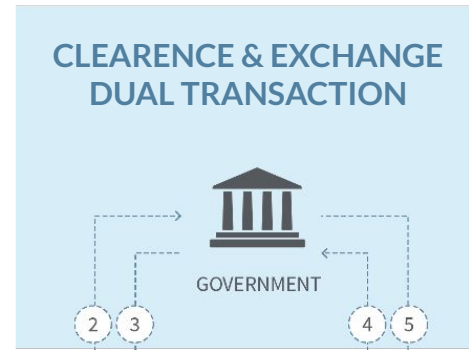
- Electronic invoices are validated by a certified provider or directly by the tax authority.
- After acceptance by the tax authority, electronic invoices are sent to customers.

Mexico, Colombia, Chile



- Electronic invoices are validated by the tax authority before being sent.
- After acceptance, invoices are delivered by the tax authority.

Poland, Italy



- Certified service providers ensure compliance with the standards.
- The dataset is reported to the tax administration.

Greece, Hungary



3

DBNAlliance

e-Invoicing in the US

What is DBNA?

DBNAlliance (Digital Business Networks Alliance) aims to standardize how businesses exchange electronic documents—starting with e-invoicing—across the United States.

By establishing a unified, interoperable network, DBNA supports the digitization of commercial transactions and promotes nationwide adoption of efficient processes.

- Enable seamless B2B and B2G document exchange
- Standardize data formats and communication protocols
- Lay the groundwork for a scalable, national digital network



Why Is It Needed?

Despite technological advances, 75% of US businesses still rely on non-digital transactions, leading to:

- Manual errors and delayed payments
- High operational costs
- Inefficient point-to-point EDI setups

DBNA addresses these challenges by:

- Reducing errors and improving traceability
- Enabling interoperability between platforms and providers
- Supporting scalability as the number of trading partners grows
- Facilitating faster payments and better cash flow
- Lowering costs through automation and innovation

DBNA acts as a catalyst for the digital transformation of B2B commerce in the US.

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Challenges

Challenges faced by Global Companies & Success Story

Challenge 1: Multiple Countries | Different regulations



January 2025

Germany Request information 1/1/2025 B2B e-Invoicing: All companies must be able to receive e-invoices. View news Watch video Watch webinar	Israel Request information 1/1/2025 B2B e-Invoicing: Mandatory electronic invoice in phases, starting with invoices exceeding the value of 20,000 shekels. View news Watch video	Latvia Request information 1/1/2025 B2G e-Invoicing: Mandatory electronic invoicing for transactions between the public administration and companies.
Poland Request information 1/1/2025 e-VAT Compliance: Start of the phased implementation of the mandatory JPK_CIT file. View news	Denmark Request information 1/1/2025 Digital Bookkeeping: The rules on digital accounting for companies that use an unrecorded accounting system come into force. (TBC) View news	Greece Request information 1/1/2025 B2G e-Invoicing: Fourth phase of the incorporation to the B2G electronic invoice. View news
Malaysia Request information 1/1/2025 B2B e-Invoicing: Mandatory electronic invoicing for taxpayers with an annual turnover of more than 25 million MYR and up to 100 million MYR. View news	Paraguay Request information 1/1/2025 B2B e-Invoicing: Start of mandatory phase for legal entities registering as new taxpayers in the RUC. View news	Portugal Request information 1/1/2025 B2G e-Invoicing: Small businesses and micro-enterprises are required to join the B2G electronic invoicing system. View news
Romania Request information 1/1/2025 B2C e-Invoicing: Mandatory adoption of the RO e-Invoice system for all companies issuing invoices to consumers. View news	Saudi Arabia Request information 1/1/2025 B2B e-Invoicing: Mandatory e-invoice for taxpayers whose VAT income exceeds 7 million Saudi Riyals during 2021 or 2022. View news Watch webinar	Ukraine Request information 1/1/2025 e-VAT Compliance: Large taxpayers must file their taxes electronically in SAF-T UA format. View news

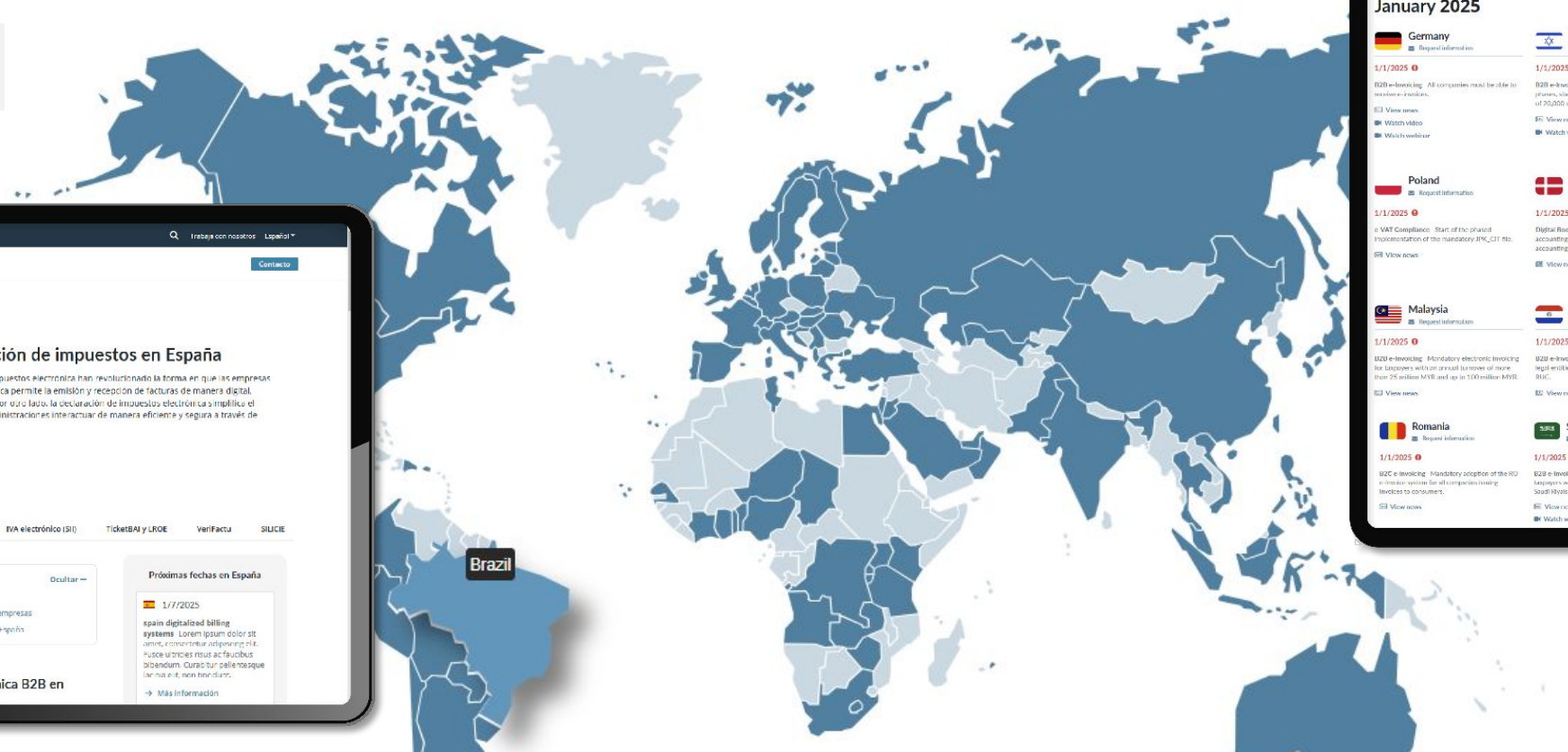
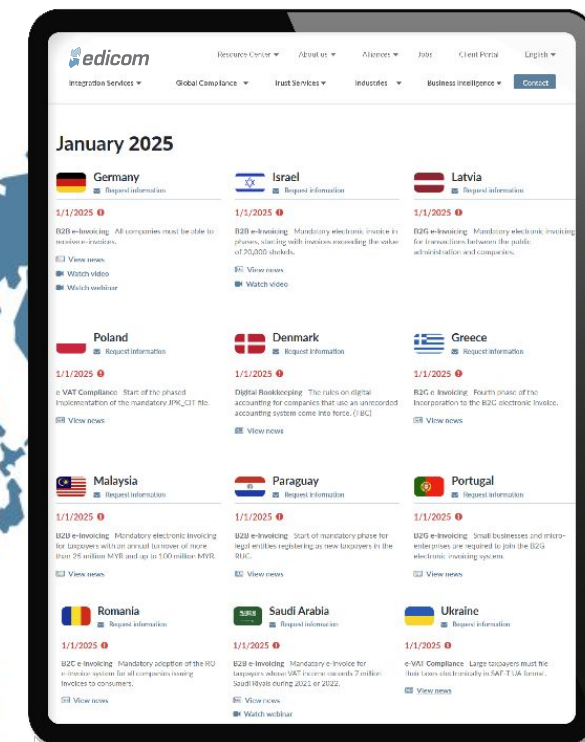


Compliance Observatory

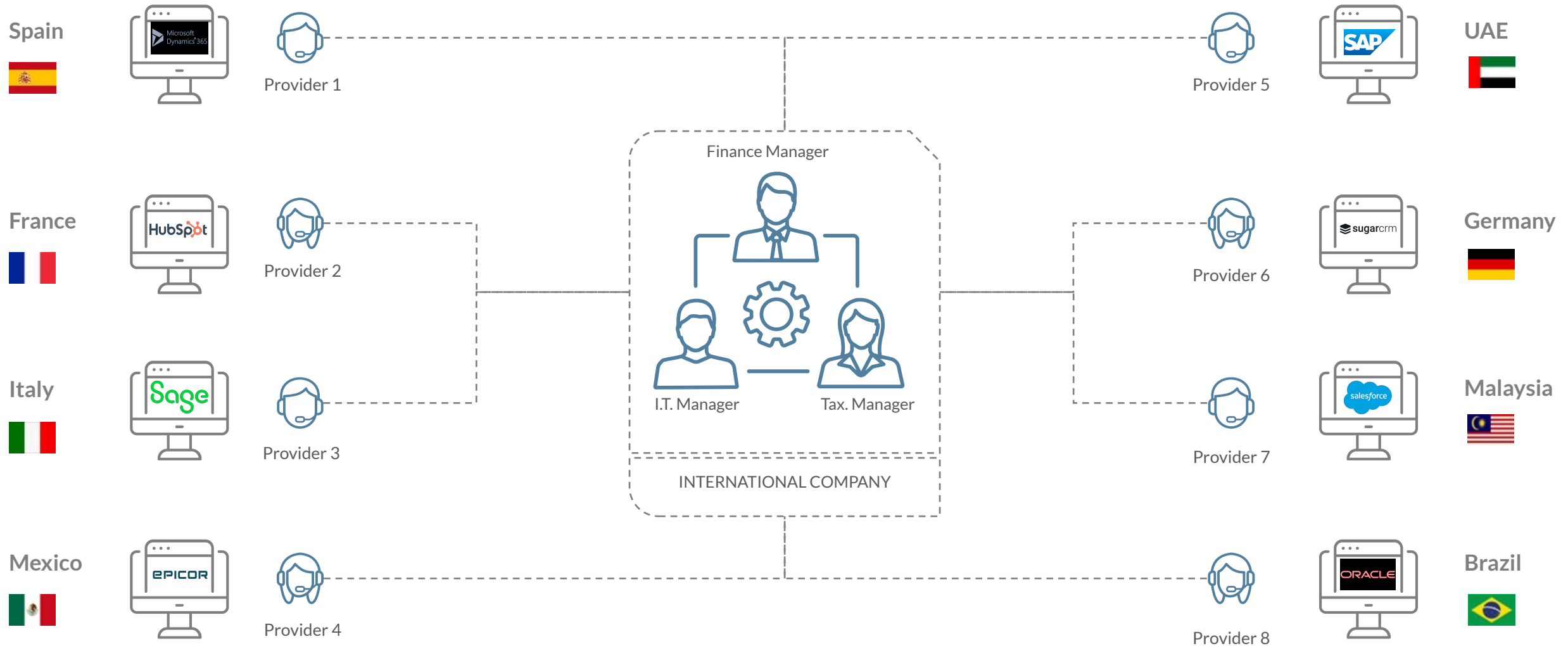
<https://edicomgroup.com>

Active management of knowledge on electronic invoicing and international eTax compliance.

Active Projects



Challenge 2: Complexity due to the use of multiple solutions





Multiple regulations

- Formats
- Communications
- Signatures
- Archiving
- Certifications
- Stamps
- Etc....



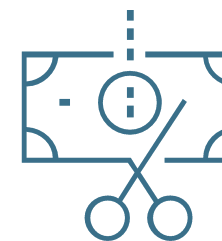
Multiple providers

Operational, cost, and efficiency impact when interacting with different platforms and service providers for eInvoicing & eTaxReporting operations



Errors & Inefficiencies

Resulting from the complexity of scaling the project and keeping it updated



Risk of penalties

Difficulty in adapting processes to regulatory updates in each country



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Summary

Looking Ahead - Best Practices – Insights

Large Companies

- ❑ Using Compliance as an opportunity for end-to-end automation, no matter the model.
- ❑ Betting for centralized global eInvoice solution, and canonicalization to reduce developments and costs.
- ❑ AR + AP automation on target.
- ❑ Taking advantage on the models that offer payment status messages to improve cashflow planning.
- ❑ Business cases focused on both business and compliance benefits



Choosing a global service provider: a checklist



Software as a Service

Solution in the cloud with access to a user friendly platform



Security

Certifications to guarantee the security of information, servers, etc.



Integration

Direct integration with any ERP on the market



Interoperability

Automate all AP/AR workflows



Flexibility

In-house developments allow for customisation to meet business needs



Service Level Agreement

99,9% availability of the platform with 99,5% maximum response and resolution time



Scalability

The solution can grow according to the business needs



Global coverage

Covers requirements in over 80+ countries with active projects



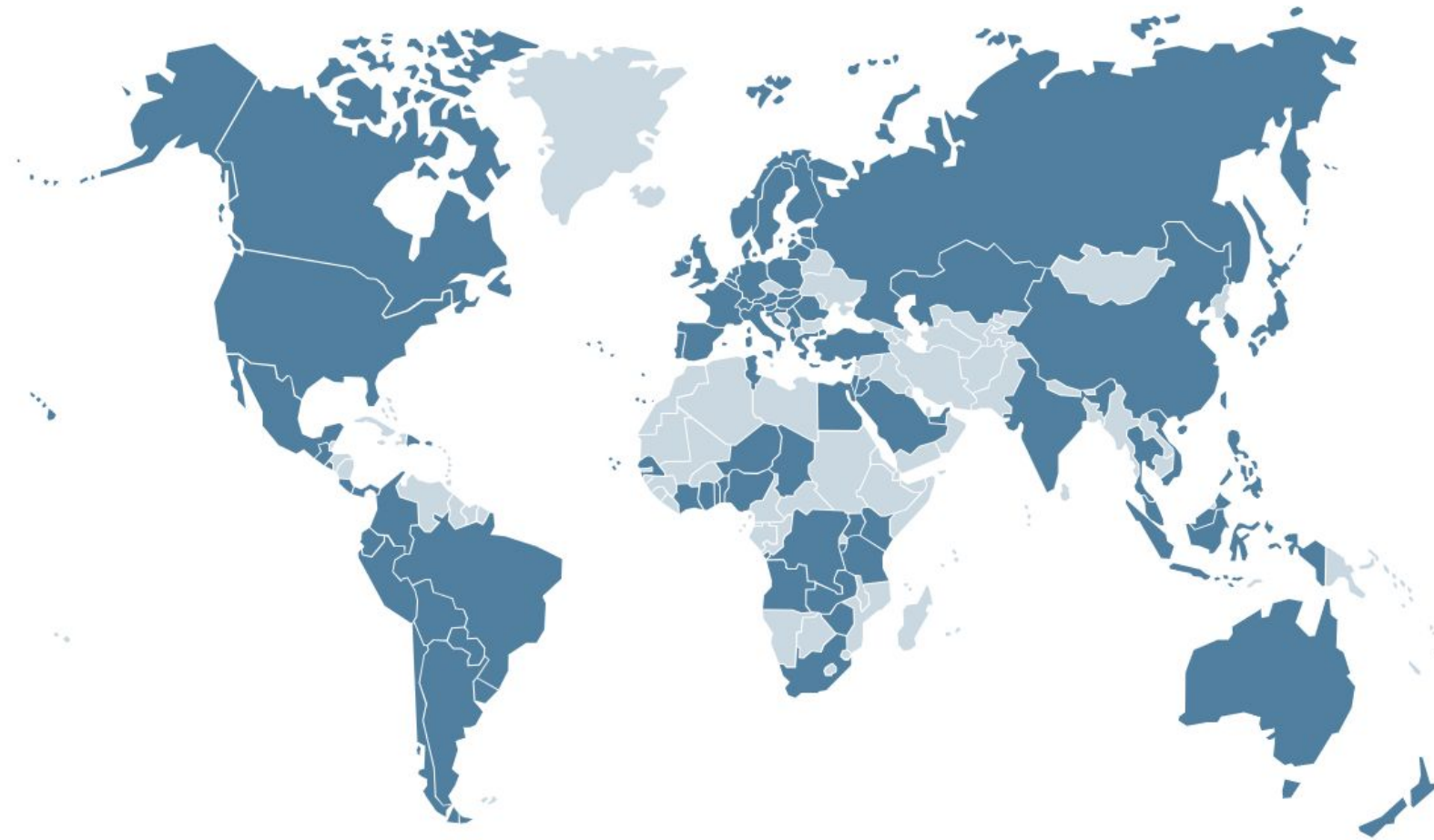
Tax Compliance Guidance

Recommendation to rely on a local or global tax advisor (e.g., Big4) to interpret country-specific thresholds and regulatory obligations.

EDICOM

An international benchmark specializing in Electronic Data Interchange (EDI), Data integration, e-Invoicing, e-Reporting and Trust Services provider.

- Solutions developed in-house since 1995
We specialize in electronic data interchange and data integration in SaaS mode
- We adapt to the project requirements and IT environments of our clients
- Agreements with Big 4
More than 84 M transactions/month
More than 17,000 customers worldwide
Coverage of more than 80 countries
- +346M revenue in 2024



Success Cases



Implementation of e-Invoicing and e-Reporting projects around the globe, simplifying the integration with a centralized infrastructure.



Connection with a wide number of trading partners for the exchange of EDI documents such as invoices, orders and dispatch advices.



Implementation of a centralized B2GB2B solution for e-Invoicing and the electronic exchange of commercial documents such as orders, shipping notices, and VAT books in Europe



Centralization of international EDI operations through a single global partner. Automation of all B2B EDI flows, e-Invoicing processes, VAT compliance, with all Bonduelle's partners around the world.



Ensuring compliance in several countries for an important number of entities, being compliant under e-Invoicing and e-Reporting regulations.



Issuance of invoices, being compliant with local regulations with a centralized platform that covers the availability and support requirements.



A global compliance solution that enables the extension of the e-Invoicing project to any country in the world.



Global e-Invoicing platform for the centralized issuance of e-Invoices adapted to comply with the local legislation in force throughout America.

Questions and Answers

A blurred background image of a person presenting to an audience in a conference room. The person is standing at the front, gesturing with their arms. The audience is seated in the foreground, seen from behind. The overall scene is dimly lit and out of focus.



Automate and Thrive

How to streamline AR & AP